

Deans and Department Chair Meeting

KYLE CLARK ■ VICE PRESIDENT FOR FINANCE & ADMINISTRATION

OCTOBER 10, 2017

Operating Budget & Direct Support Organization Budgets

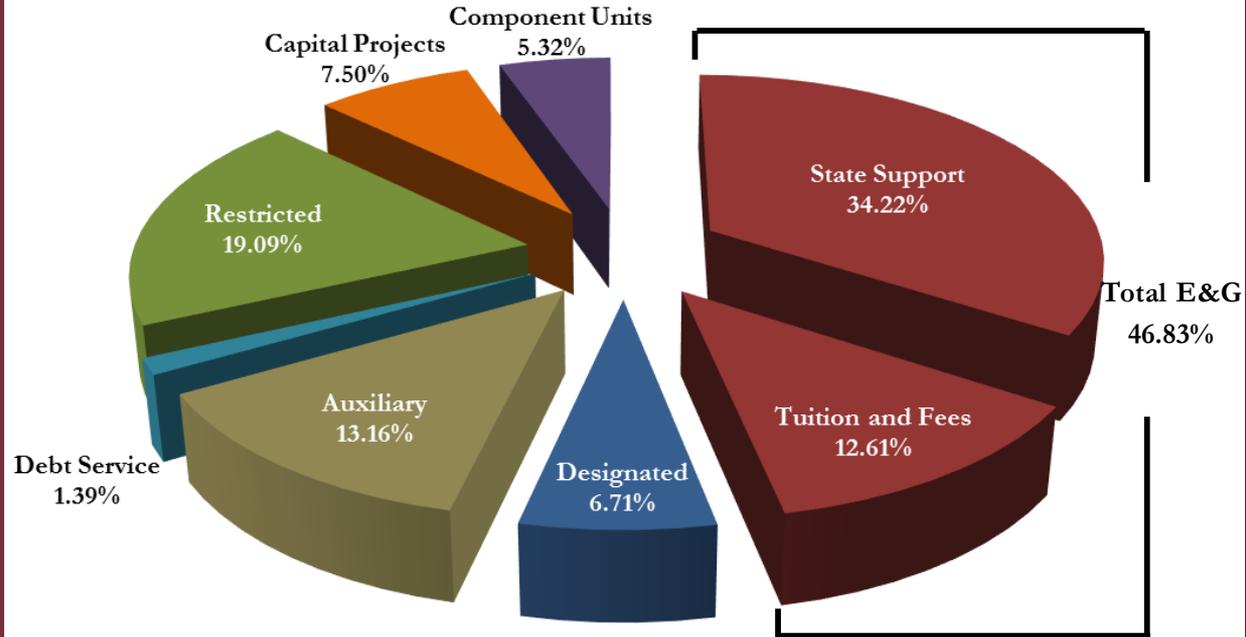
FSU Operating Budget

2017-2018 Total Operating Budget Summary

Education & General - State Support	\$571,509,087
Education & General - Tuition and Fees	210,534,516
Designated	112,087,535
Auxiliary	219,844,425
Debt Service	23,175,000
Restricted	318,754,754
Capital Projects	125,319,943
Component Units	88,826,630
Total	<u>\$1,670,051,890</u>

2017-2018 Total Operating Budget Summary

FSU Operating Budget



FSU Operating Budget

2017-2018 New E&G Appropriations

E&G

Preeminence	\$20,800,000
World Class Faculty and Scholar Program	11,659,619
Professional and Graduate Degree Excellence Program	9,471,398
Performance Based Funding	2,972,884
Health Insurance Adjustments	1,677,819
Retirement Adjustments	1,344,104
College of Law Tuition Adjustments (Potential Enrollment Growth)	384,044
Tallahassee Veterans Legal Collaborative	200,000
Subtotal E&G	<u>\$48,509,868</u>

COLLEGE OF MEDICINE

Tuition Adjustments	\$513,510
Retirement Adjustments	126,793
Health Insurance Adjustments	122,491
Subtotal College of Medicine	<u>\$762,794</u>

FAMU-FSU COLLEGE OF ENGINEERING

Faculty Retention and Enhancement	\$1,000,000
Health Insurance Adjustments	44,710
Retirement Adjustments	35,375
Subtotal FAMU-FSU College of Engineering	<u>\$1,080,085</u>

TOTAL NEW FUNDING APPROPRIATED

\$50,352,747

FSU Operating Budget

Proposed Expenditures

- These new funds are being allocated toward the University's Strategic Plan and Drive for Top 25.

Which includes:

- Increased Faculty Hires which will enable us to offer new programs of strategic interest to the State of Florida and our students, reduce our class sizes, improve our student to faculty ratio, and continue to build on our research capabilities.
- Continue to build and improve recruiting tools for prospective students and families along with financial aid enhancements. Additional opportunities for need-based and merit-based scholarships.

FSU Operating Budget

Proposed Expenditures

- These new funds are being allocated toward the University's Strategic Plan and Drive for Top 25.

Which includes:

- Additional graduation and retention enhancements. Although we are already ranked in the top 15 in many of these categories, we will make investments to continue to build upon existing programs. These engagement programs will continue to elevate our graduation and retention rates.
- Enhance student support, student services and student career preparation.

FSU Operating Budget

Proposed Expenditures

- These new funds are being allocated toward the University's Strategic Plan and Drive for Top 25.

Which includes:

- Continue to build upon the operational excellence and efficiencies. This investment will enable us to provide the very best service to students, families, faculty and staff.
- Enhance graduate, professional programs and student support. Increase enrollment, financial aid packages, and research opportunities.

FSU Operating Budget

2017-2018 Component Units

Seminole Boosters, Inc.	\$40,176,000 ¹
FSU Foundation, Inc.	19,790,605
FSU International Programs Association, Inc.	17,317,000
FSU Financial Assistance, Inc.	13,417,000 ¹
Florida Medical Practice Plan, Inc.	4,577,676
FSU Alumni Association, Inc.	3,974,054 ¹
FSU Research Foundation, Inc.	3,852,000
John and Mable Ringling Museum of Art, Inc.	2,664,327
FSU Real Estate Foundation, Inc.	813,063
FSU Magnet Research and Development, Inc.	470,330
FSU College of Business Student Investment Fund, Inc.	5,665 ¹
SUBTOTAL COMPONENT UNIT EXPENSES	<u><u>\$107,057,720</u></u>
 Addition to Fund Balance	 \$4,861,082
 TOTAL COMPONENT UNIT EXPENSES	 <u><u>\$111,918,802</u></u>

¹ The 2017-2018 budget is an estimate, and has not yet been approved by the Board.

2017-2018 Construction Budget

<u>Project</u>	<u>Planned Expenditures</u>
Earth, Ocean and Atmospheric Science Building	\$39,510,723
Student Union Expansion Phase I	7,537,339
Jim Moran School of Entrepreneurship	6,532,332
Housing Phase II	6,218,892
Bio-Med Research Facility	3,179,509
Doak Campbell Stadium Scoreboard	2,278,969
Black Student Union	2,037,546
Shores Building Renovation	1,957,282
FSU Childcare Center Replacement	1,106,057
All Others	54,961,294
Total	<u><u>\$125,319,943</u></u>

2016-2017 State University System Operating Budgets

	Estimated Total Operating Budget (in billions)	Percentage of SUS Budget
University of Florida	\$3.51	30.52%
University of South Florida	1.93	16.78%
University of Central Florida	1.65	14.35%
Florida State University	1.35	11.74%
Florida International University	1.10	9.57%
Florida Atlantic University	0.76	6.61%
Florida Agricultural & Mechanical University	0.32	2.78%
University of West Florida	0.29	2.52%
University of North Florida	0.28	2.43%
Florida Gulf Coast University	0.22	1.91%
Florida Polytechnic University	0.05	0.44%
New College	0.04	0.35%
Total	<u>\$11.50</u>	<u>100.00%</u>

*Source: 2016-17 SUS Operating Budget

Note: Does not include teaching hospitals or Component Units

2016-2017 Peer Institutions Operating Budgets

	Estimated Total Operating Budget (in billions)
Indiana University	\$3.2
Ohio State University	2.9
University of Missouri	2.4
University of Maryland	2.0
University of Georgia	1.5
Florida State University	1.4
University of Kansas	1.2

Note: Does not include teaching hospitals or
Component Units

2017-2018 FSU Undergraduate Tuition & Fees

No change from 2016-2017

	<u>Resident</u>	<u>Non-Resident</u>
Tuition:		
Tuition	\$ 105.07	\$ 105.07
Student Financial Aid Fee	5.25	5.25
Capital Improvement Trust Fund Fee	4.76	4.76
Out-of-State Fee	-	481.48
Student Financial Aid	-	24.07
Subtotal	<u>\$ 115.08</u>	<u>\$ 620.63</u>
Fees:		
Athletic Fee	\$ 7.90	\$ 7.90
Activity and Service Fee	12.86	12.86
Health Fee	13.97	13.97
Transportation Fee	8.90	8.90
Tuition Differential Fee	49.59	49.59
Student Affairs Facility Use Fee	2.00	2.00
Technology Fee	5.25	5.25
Subtotal	<u>\$ 100.47</u>	<u>\$ 100.47</u>
Total per Credit Hour	<u>\$ 215.55</u>	<u>\$ 721.10</u>
Student Affairs Facility Use Fee per semester	<u>\$ 20.00</u>	<u>\$ 20.00</u>
Academic Year (30 Hours)	<u>\$ 6,506.50</u>	<u>\$ 21,673.00</u>
Academic Year (30 Hours Less Tuition Differential)	\$ 5,018.80	\$ 20,185.30

Our Annual Operating Budget is Larger than 74 Countries

American Samoa	Faroe Islands	Marshall Islands	Samoa
Andorra	Fiji	Mauritania	San Marino
Anguilla	Gambia	Micronesia, Federated States of	Sao Tome and Principe
Antigua and Barbuda	Gibraltar	Monaco	Seychelles
Aruba	Grenada	Montenegro	Sierra Leone
Barbados	Guam	Montserrat	Solomon Islands
Belize	Guernsey	Nauru	Somalia
Bermuda	Guinea-Bissau	New Caledonia	Suriname
Bhutan	Guyana	Niue	Swaziland
British Virgin Islands	Isle of Man	Norfolk Island	Togo
Burundi	Jersey	Northern Mariana Islands	Tokelau
Cabo Verde	Kiribati	Palau	Tonga
Cayman Islands	Kosovo	Pitcairn Islands	Turks and Caicos Islands
Central African Republic	Lesotho	Saint Helena and Dependencies	Tuvalu
Comoros	Liberia	Saint Kitts and Nevis	US Virgin Islands
Cook Islands	Liechtenstein	Saint Lucia	Vanuatu
Djibouti	Madagascar	Saint Pierre and Miquelon	Vatican City
Dominica	Malawi	Saint Vincent and the Grenadines	Wallis and Futuna
Falkland Islands	Maldives		

STATE UNIVERSITY SYSTEM
Five-Year Capital Improvement Plan (CIP-2) and Legislative Budget Request
Fiscal Years 2018-19 through 2022-23

University: FLORIDA STATE UNIVERSITY

PECO-ELIGIBLE PROJECT REQUESTS

Priority No	Project Title	2018-19 Year 1	2019-20 Year 2	2020-21 Year 3	2021-22 Year 4	2022-23 Year 5	Total Requested
1	Utilities/Infrastructure/Capital Renewal/Roofs	20,000,000 PCE	20,000,000 PCE	25,000,000 PCE	15,000,000 PCE	15,000,000 PCE	95,000,000
2	EOAS Building (Phase I)	12,959,263 CE	-	-	-	-	12,959,263
3	IRCB	27,225,899 PCE	10,000,000 CE	-	-	-	37,225,899
4	College of Business Building	10,000,000 PC	25,650,000 CE	3,350,000 E	-	-	39,000,000
5	STEM Teaching Lab Building	6,766,187 PC	28,000,000 C	6,000,000 E	-	-	40,766,187
6	Veterans Legacy Complex	2,300,000 P	23,700,000 C	3,500,000 E	-	-	29,500,000
7	FAMU-FSU College of Engineering III	15,200,000 PC	66,000,000 C	5,800,000 E	-	-	87,000,000
8	FSU/TMH Medical Education Building	25,300,000 PC	2,300,000 E	-	-	-	27,600,000
9	Winchester Building Remodeling	900,000 P	7,000,000 C	1,300,000 E	-	-	9,200,000
10	Library System Improvements (Phase I)	3,100,000 P	26,100,000 C	5,900,000 E	-	-	35,100,000
11	Land Acquisition	5,000,000 LA	-	5,000,000 LA	-	5,000,000 LA	15,000,000
12	Academic Support Building	3,300,000 P	36,300,000 C	5,100,000 E	-	-	44,700,000
13	Dittmer Building Remodeling	5,000,000 P	29,000,000 C	18,200,000 C	6,800,000 E	-	59,000,000
14	Physics Building	-	6,200,000 P	58,700,000 CE	7,100,000 E	-	72,000,000
15	Kellogg Research Building Remodeling	-	-	-	2,200,000 P	18,400,000 CE	20,600,000
16	Biology Unit I Building Remodeling	-	-	-	3,600,000 P	32,400,000 CE	36,000,000
	TOTAL	137,051,349	280,250,000	137,850,000	34,700,000	70,800,000	660,651,349

CITF PROJECT REQUESTS

Priority No	Project Title	2018-19 Year 1	2019-20 Year 2	2020-21 Year 3	2021-22 Year 4	2022-23 Year 5	Total Requested
1	Student Union Replacement (Phase 1)	10,084,040 PCE	-	-	-	-	10,084,040
	TOTAL	10,084,040	0	0	0	0	10,084,040

REQUESTS FROM OTHER STATE SOURCES

Priority No	Project	2018-19 Year 1	2019-20 Year 2	2020-21 Year 3	2021-22 Year 4	2022-23 Year 5	Total Requested
1	IRCB	44,000,000	-	-	-	-	44,000,000
	TOTAL	44,000,000	0	0	0	0	44,000,000

REQUESTS FROM NON-STATE SOURCES, INCLUDING DEBT

Priority No	Project	2018-19 Year 1	2019-20 Year 2	2020-21 Year 3	2021-22 Year 4	2022-23 Year 5	Total Requested
1	IRCB	22,000,000	-	-	-	-	22,000,000
2	College of Business Building	22,000,000	22,000,000	-	-	-	44,000,000
3	Veterans Legacy Complex	5,000,000	-	-	-	-	5,000,000
	TOTAL	49,000,000	22,000,000	0	0	0	71,000,000

P = Planning C= Construction E= Equipment LA=Land Acquisition

Performance Funding

- Common to All Universities
 - Percent of Bachelor's Graduates Employed and/or Continuing their Education Further 1 Year After Graduation
 - Median Average Full-time Wages of Undergraduate Employed in Florida 1 Year After Graduation
 - Average Cost per Undergraduate Degree to the Institution
 - Six Year Graduation Rate
 - Academic Progress Rate
 - Bachelor's Degrees Awarded in Areas of Strategic Emphasis
 - University Access Rate
 - Graduate Degrees Awarded in Areas of Strategic Emphasis
- Institution Specific Metrics
 - 1 Board of Governors Choice
 - Faculty Awards
 - 1 Board of Trustee Choice
 - Efficiency ranking by *US News and World Report*

Project Reports

F&A Updates

COMPLETED:

- FSU awarded Banking and P-card Services to Wells Fargo. The new agreement reduces the University's monthly banking fees and increases its annual P-card rebate from 1.7% to 2.01%
- The University opened its first dining facility (1851) attached to a residence hall.
- FSU worked with the SUS and E&I Cooperative (our Higher Ed National Consortium), to negotiate an agreement for standard laptop/desktop configurations, providing bundle discounts by leveraging buying power. The contract was awarded to CDW.
- FSU awarded an energy savings contract to Cenergistic that will enable us to save more than \$12 million for the next 5 years.
- **Won SACUBO Best Practice Award** for New Hyperion Position and Rate Management Process.
- **Won Davis Productivity Award** for Hyperion Position & Rate Management Process.

Project Reports

F&A Updates

COMPLETED:

- Completed a periodic Disaster Recovery (DR) test to ensure that limited, critical business processes can be executed in the event of a serious incident or disaster.
- Implemented robust scanning technology that protects employee email accounts against phishing and other malicious attacks
- Implemented several new maintenance and energy savings procedures with an estimated savings of over \$650,000 annually
- Recipient of the 2017 Higher Education Excellence in Diversity Award for the 4th year in a row.
- Named a Diversity Champion by Insight to Diversity for the 2nd year in a row.
- Developed new Faculty & Staff Search training includes guidance on legal, recordkeeping, university requirements, and other resources to create a diverse and qualified pool of candidates. Training is now required for all hiring committee chairs.

Project Reports

F&A Updates

IN PROGRESS:

- Implementing a new best practice travel system (Concur) and booking system (World Travel Management), which will simplify travel processes, increase compliance with State policies, and provide greater visibility into University's travel data. **Expected completion Spring 2018**
- The University is working with the FSU Foundation to transition the accounting and reporting of University Foundation funds with the University's ERP System, consolidating business processes and reducing costs. **Expected completion Summer 2018**
- FSU is working with its new Food Service Provider to renovate the University's two residential dining rooms (Seminole Café & Suwannee Room). **Expected completion Fall 2019**
- Development of Smart Onboarding and enhancements to the OMNI recruiting module will better streamline the experience for departments and applicants. **Late Spring 2018**
- Advance Leadership Development Program began its 3rd year. The cohort-based program supports the development of leadership competencies at the individual, team, and organizational levels. There were 99 applicants for this year's program. It has produced 50 graduates over the past 2 years, and currently has 25 enrollees. **On going**
- Soliciting minor projects from across campus for repair and renovation. **On going**
- FSU is working with a consultant to solicit proposals for retail text books and retail merchandise across campus and university properties. **Expected completion Spring 2018**

Procurement Total Benefit

Total benefit = total annual benefit resulting from procurement actions.

Three types of benefits:

Benefit Type	Definition
Cost Reduction	Benefit achieved when procurement action results in a total cost that is lower than baseline cost, and the baseline cost calculation is supported by documented historical price (i.e., previous contract, historical costs, imputed historical cost, or operational improvements).
Cost Avoidance	Benefit achieved when procurement action results in avoidance of additional cost (i.e., maintenance fees, requested price increases, or other ancillary costs).
Value-added	Benefit achieved when procurement action results in new gross incentive (based on volume, compliance/utilization, transaction size, electronic payment, e-commerce, signing bonus, GPO, management fees, incentives or revenue generating etc.).

Fiscal Year	FY17 Q1	FY17 Q2	FY17 Q3	FY17 Q4
Shared Initiatives Savings	\$ 814,951	\$ 516,399	\$ 1,130,234	\$ 992,903
Other Consortium Savings	\$ 2,877,989	\$ 1,657,033	\$ 3,585,845	\$ 2,894,236
Other University Savings	\$ 1,616,614	\$ 980,911	\$ 1,867,999	\$ 2,211,040
Total Savings	\$ 5,309,554	\$ 3,154,343	\$ 6,584,078	\$ 6,098,179

Roll-Up	FY15	FY16	FY17
Q1	-	\$ 6,550,768	\$ 5,309,554
Q2	-	\$ 2,917,456	\$ 3,154,343
Q3	\$ 3,677,639	\$ 4,103,550	\$ 6,584,078
Q4	\$ 4,507,240	\$ 5,534,007	\$ 6,098,179

Procurement Services

\$1.5M/yr Cost to FSU

\$20.5M/yr Delivered Benefit

Annual ROI

13X

Current Facility Projects

University Housing Replacement Phase II

Substantial Completion Date: 6/1/2017

GSF: 209,000 (Buildings 3 & 4); 19,300 GSF for Urban Eateries

Total Cost: \$ 69,663,254

Fund Source: University Funds

Project Information:

A 912-bed facility will be constructed in a suite style configuration. Magnolia Hall (Building 3), Azalea Hall (Building 4) consists of 912-bed suites and the 1851 Dining concept which were ready for Fall 2017 semester. Common areas for study, lectures, recreation, and laundry are all included, as well as landscaped courtyards. 1851 Dining Concept is a unique food service venue located along Jefferson Street.

Consultants:

Architect – Gilchrist, Ross, Crowe Architects, Tallahassee, FL

Contractor – Culpepper Construction, Inc., Tallahassee, FL

University Housing Replacement Phase II

Recently selected as
one of the top 3 new
residence halls and
dining hall designs by
American School and
University Magazine



University
Housing
Replacement
Phase II & 1851



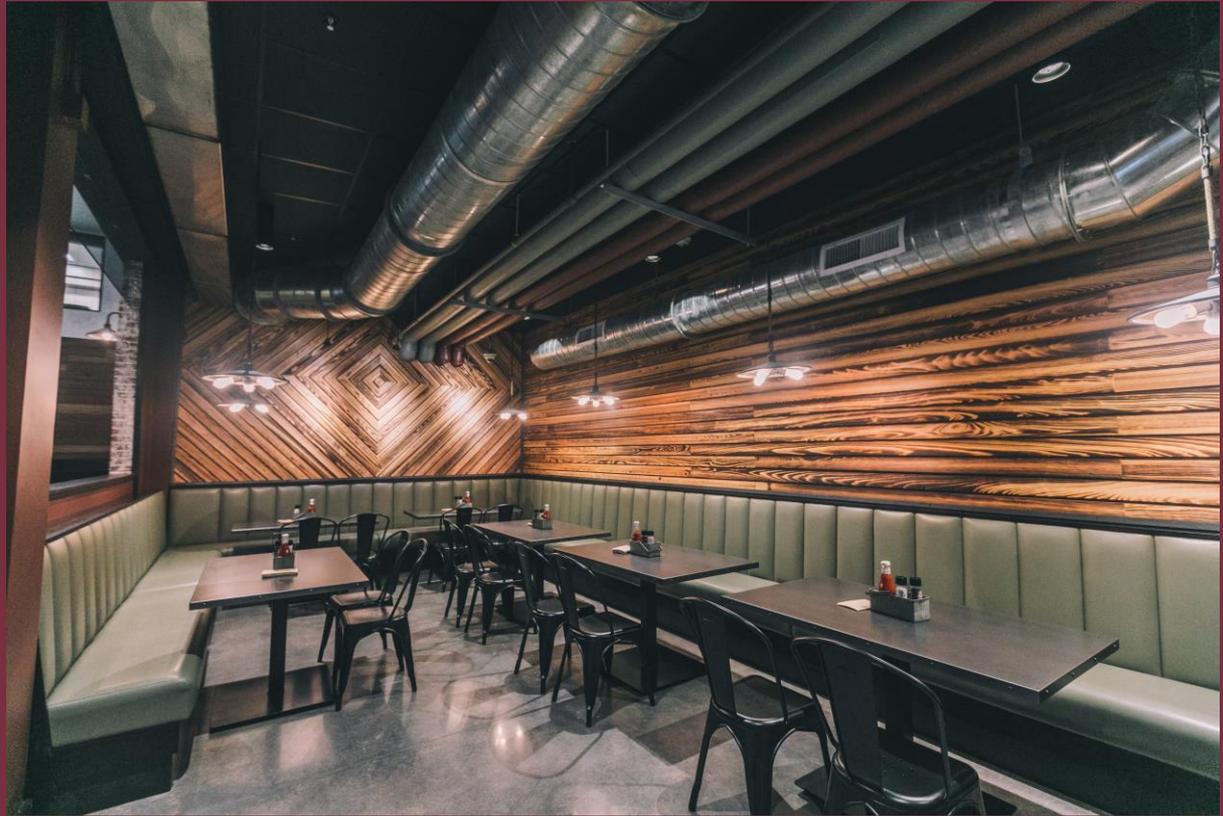
1851 Dining Hall



1851 Dining Hall



University Housing Replacement Phase II



Doak Campbell Improvements Phase II

Substantial Completion Date: 8/21/2017

GSF: 15,000

Total Cost: \$ 15,775,000

Fund Source: Bond/FSU Funds

Project Information:

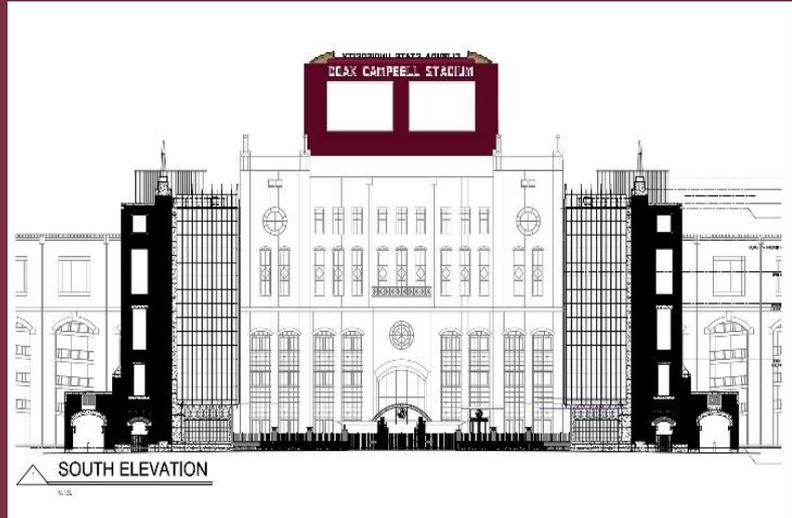
- South End Zone scoreboard
- Kitchen/Osceola Grill improvements
- Catering kitchen improvements
- Improvements to Langford Green
- Utility improvements

Consultants:

Architect – EMI Architects, Tallahassee, FL

Contractor – Childers Construction, Inc., Tallahassee, FL

Doak Campbell Improvements Phase II



Doak Campbell Improvements Phase II



Earth, Ocean & Atmospheric Science Building

Substantial Completion Date: December 2018

GSF: 140,000

Total Cost: \$69,850,000

Project Information:

This project will provide a facility for the newly created Earth Ocean and Atmospheric Sciences Department. It will include construction of classrooms, teaching labs, research labs, offices, and student spaces. The site is located at the SW corner of Woodward Ave. and W Tennessee St., across from the Oglesby Student Union. When complete, the new building and its site amenities will serve as a gateway into FSU along its north boundary.

Design-Build Consultants:

Architects – Bohlin Cywinski Jackson

Contractor – Ajax Building Corporation

Earth, Ocean & Atmospheric Science Building



Jim Moran School of Entrepreneurship / Jim Moran Institute

Substantial Completion Date: 11/15/2017

GSF: 20,000

Total Cost: \$8,250,000

Fund Source: University Funds

Project Information:

This project renovates the Guaranty Bank Building located at 111 South Monroe Street in Tallahassee. This project will create space for faculty, staff & students. This facility will accommodate collaboration, presentation, reception and event spaces for students to connect with entrepreneurial mentors in a creative environment.

Design-Build Consultants:

Architects – Lewis + Whitlock, P.A.

Contractor – Culpepper Construction Company

Jim Moran School of
Entrepreneurship /
Jim Moran Institute



Black Student Union / African American Study Center

Substantial Completion Date: 10/1/2017

GSF: 6,500

Total Cost: Over \$2,000,000

Fund Source: FCO/Private Funds

Project Information:

This project provides new space for the Black Student Union and African American Study Center. This facility will include a gallery, student lounge, multipurpose space, and administrative space.

Consultants:

Architects – Gilchrist, Ross, Crowe Architects, PA,
Tallahassee, FL

Contractor – Mad Dog Construction/One Day Came,
Tallahassee, FL

Black Student Union / African American Study Center



Oglesby Union Renovations

Substantial Completion Date: Summer 2020
GSF: 110,000

Project Information:

The project consists of the design of approximately 110,000 GSF of new Student Union space located in the northwest corner of the current Union site on the main campus of the Florida State University, Tallahassee, FL. The new facility will house spaces for the Student Activities, Student Government, multi-purpose Ballrooms, Greek Life, Student Lounge, meeting spaces, retail/dining spaces, and exterior plazas.

Consultants:

Architects – Lewis + Whitlock, PA - Workshop Architects, Inc.
Joint Venture, Milwaukee, Wisconsin
Contractor – TBD

Oglesby Union Renovations



Bird's Eye View



West Elevation

Deans and Department Chair Meeting

KYLE CLARK ■ VICE PRESIDENT FOR FINANCE & ADMINISTRATION

OCTOBER 10, 2017